Insulation Insights

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Firwin Western Canada Sales Office

Firwin Corp is pleased to announce the official opening of its new Western Canada office. The office, located in Sherwood Park, Alberta, will service clients in the Western provinces of Alberta, Saskatchewan, and British Columbia.

"With a growing customer base in Western Canada, and the continued expansion of the oil and gas sector in Alberta in particular, we felt it necessary to offer a customer service presence to our western Canadian clients" said Paul Herman, Firwin's president.

Firwin's Western Canada office will be headed by Don Tobin. Don Tobin has

worked for and represented firms in Western Canada since 2004. His leadership, and sales efforts, along with a dedication to safe work practices have guided him in providing thermal covers to many well known clients in Western Canada, including CNRL, Suncor, Petro Canada, as well as well known Power Generating facilities in Northern Alberta.



"Don's years of sales and operational experience in positions that include pipeline integrity, Oil and Gas Drilling Operations both onshore and offshore, in conjunction with his many years of sales success lends a unique understanding of both the field and front office challenges in facility planning, building, and plant maintenance shut down and turnaround operations", said Paul Herman.

"Don has had years of experience working with facility owners, Insulation Contractors and Mechanical Contractors in the procurement of insulation for critical piping, valves and flanges ", notes Paul. "He and his staff will enable Firwin to offer its Western Canada client base 'hands-on' assistance in determining their removable insulation needs, be it in offering training, advice, or measuring up components", added Paul.

Firwin's Western Canada contact information is:

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